



Meet the people who are shaping the future of business with every handshake, transaction and bottom line. The passion, attitude, outlook and savvy they all share has yielded an ingrained need to succeed no matter what the consequences. These inspirational visionaries are some of the top leaders of today and tomorrow who will inspire, motivate and in many cases complement the very goals that keep you going. After all, business is all about who you know, isn't it?

Future Planner

"Our firm not only excels at providing clients with the best plans for their needs, but we pride ourselves on delivering the best customer experience."

Manuel Alejandro Vidal is all about looking out for the future of others. As the VP of Premium Finance Group, he helps guide the company as it provides a broad range of life insurance solutions to clients utilizing the best products and most innovative strategies in the current global marketplace. "It's all about protecting families and helping them plan for whatever challenges they may face," he explains. As for his commitment to excellence in the workplace, he says that he's been ambitious for as long as he can remember. "Since I was a kid, I was always really focused and continually followed through when I set my mind to do something," he says. "That's helped me in both my career and in my personal life." So what will the future hold for him? "We're looking at ways to expand our company and surround ourselves with the best strategic partners possible," he says.

Ouick Facts

Personal motto: "Know your craft. It will get you much farther than you ever thought possible."

He's a great navigator: "My first job was as a sailing instructor — I've always loved being out on the water!"

Best advice: "Dogs are man's best friend — it's amazing to see how much you can grow to love and appreciate them!"

Text by Cristina Zuazua; Photo by Antonio Eli

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