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Manny Vidal, the Man Aiming to Preserve the Financial Legacy of Families without Depleting their Hard-Earned Assets



Premium Finance Group

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MIAMI, FL / ACCESSWIRE / November 21, 2022 / Owing a

business and passing it successfully on to the next generation requires a long-term perspective and a lot of planning. Reports from the past reveal that [a significant percentage of family-owned businesses do not survive the transition from founder to the second generation](#). Previous experiences of well-known entrepreneurs show that only some family businesses thrive and others don't. Manny Vidal, a seasoned insurance advisor, highlights the lack of proper wealth management and financial planning as major reasons for this, among others. He even formulated a business model aiming to help families preserve their financial legacy by passing it on to their heirs smoothly. Manny successfully continues to serve individuals and organizations across the United States. He attributes most of his success to his rich experience in the wealth management and insurance industry.

After his graduation, Manny started his professional career as a salesperson in a very large company. As part of the job, he sold cosmetics and body creams, visiting stores and ensuring more shelf space for products. Manny eventually got a better opportunity in a reputed bank. They were searching for an expert salesperson who could sell their

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their wealth management platform. He identified prospects for the sale of large life insurance policies to high-net-worth individuals and businesses. He formulated a third-party financing business model by involving reputed banks in the process. His vision was to assist these high-net worth-individuals in receiving finance for their insurance premium by connecting them with third-party lenders.

Pursuing his vision and utilizing his 30-year-long career experience as a top producer and insurance advisor, Manny Vidal founded [Premium Finance Group \(PFG\)](#) in 2002. His company specializes in financing large life insurance policies, keyman insurance, buy-sell agreements, estate planning, business succession and charitable donations, seeking to help individuals and organizations protect their wealth and business interests. Over the years the company has grown into a leading provider of premium finance for life insurance policies in the United States. The company's clients are high-net-worth individuals that need large policies that provide family and wealth protection, and help facilitate business succession and estate planning. The reputation gained by the company enables it to work with all of the top Insurance carriers and all major money center banks globally. PFG also enjoys the reputation of being one of the best firms in structuring deals which can provide up to 50% or more in savings versus the alternative.

"[Premium Finance Group \(PFG\)](#) is a family business with its principals having more than thirty years of experience in the insurance industry. The company has become the premier provider of cutting-edge life insurance solutions around the globe. We work with the top-rated life insurance companies in the U.S. and offshore, providing our clients with access to the most competitive products in the market. Being a family-run business, our mission is to protect our clients' families, loved ones, and business interests", says Manny Vidal, Founder and CEO of [Premium Finance Group \(PFG\)](#).

plan. It can be used to address various financial needs

including income replacement, repaying outstanding debt so that heirs are not burdened, and providing liquidity without having to sell off existing assets and paying estate taxes.

Therefore, the company provides clients with the

opportunity to purchase the life insurance needed to

accomplish their financial goals. PFG enables its clients to

accomplish these goals while keeping high-performing

investments in place and without having to liquidate assets

in order to pay high insurance premiums. Using this business

model, premiums for the insurance policy are paid by the

lender, while the policy cash values are used as collateral.

The policy is designed to capitalize on the leverage that the

loan provides to invest that premium in a high cash value life

insurance policy.

About Premium Finance Group (PFG)

[Premium Finance Group \(PFG\)](#) works closely with clients every step of the way, from designing the insurance policy to maximizing cash accumulation, to ensuring that the loan is approved. Moreover, they work with their client's advisors in establishing an irrevocable life insurance trust (ILIT) or LLC as the owner of the policy, and once the policy is issued, they monitor it on a yearly basis to ensure it continues to provide the benefits and efficiencies their clients desire. Manny Vidal and his company continue to work closely with their clients to determine how best to protect their wealth and provide for their family's well-being. Maintaining correspondent relationships with leading insurance firms in major markets around the world, Manny and his company ensure all regulatory considerations are met and adhere to the highest legal and ethical standards.

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SOURCE: Premium Finance Group